

Spend more time producing, less time cleaning



If you're using rental shop towels for wiping and cleaning, Tork products can offer you a measurable improvement

Small changes can add up. Save a few seconds here or a few pennies there and soon you'll have a real competitive advantage. The right tools could make the difference.

Our task-based wipers provide real value you can test. They're always consistent in quality, more effective and require less energy. Unlike rental shop towels, Tork cleaning cloths have never been used – so they're not stained or greasy, they don't smell and there are no surprises that could harm workers/equipment or delay production.

Do you really want to reuse another company's towels? Read on. We'll show you how the Tork range of cleaning cloths and convenient dispensers can help you realise performance efficiencies that used rentals can't deliver. We'll show you why shop towel renters are switching to Tork.

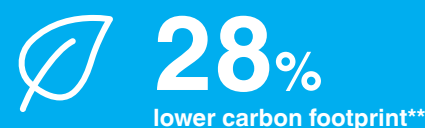
"It's simple. I make money making valves, not cleaning. A trusty cleaning cloth helps me and my machine get back to work faster."

**Mike Getoor, Leadman,
Richards Industries,
Cincinnati, Ohio**

Tork cleaning cloths in comparison
with rental shop towels:



Reduced carbon emissions
in 2021 vs 2011:



*Panel test conducted by Swerea Research Institute, Sweden, 2014. Rental cloths, cotton rags and mixed rags were compared to Tork Heavy-Duty Cleaning Cloths
**Life Cycle Analysis (LCA) conducted in April 2021, audited by third party.
Doc name: Environmental performance of Tork exelCLEAN® Assortment 2021

Do you have the right tools for the job?

We make a range of professional wipers for wiping, cleaning and polishing. Completely new, each one is made for a specific task yet versatile enough for multi-purpose use. But like all tools, Tork industrial wipers are designed to do one job right, time after time, without the risk of damaging equipment or your finished product. Consistency is key. Quality and performance never vary.

With the best wiper for the job selected and a handy dispenser nearby, your people save energy for what matters: production. No time is wasted going back and forth to get rental towels to use.

Safety is a priority

In addition to Tork performance advantages, there are also health and safety benefits. Tork wipers are always new out of the box. This makes them cleaner and safer* compared to used rental shop towels because Tork wipers have:

- no chemical residue or stains from prior usage;
- no shards of metal to injure hands, damage equipment or finished goods;
- no suspicious odours to endure while working; and
- no frayed edges that can catch in a machine.

*1) Market research; Endeavour Light Industry IPSOS; DE, FR and USA, 2011 2) Light and heavy manufacturing segment research; Psyma International, USA, 2013, 3) Essity, Tork maintenance IPSOS, Germany, 2013, 4) Replay study IPSOS; DE, 2013

**Best x 2 market research, Romania and Poland, 2017

“Health and Safety is number one. I don’t want anything dangerous in my employees’ hands.”

Sr Operations Manager*

* Light and heavy manufacturing segment research, Psyma International, USA

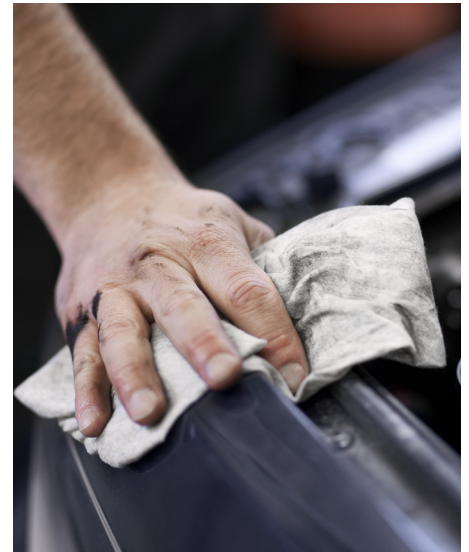
Environmental impact

Essity has conducted a Life Cycle Analysis (LCA)* looking at the environmental impact between rental shop towels and Tork cleaning cloths with exelCLEAN®. This LCA shows that the environmental impact of the two systems is on par, on a cloth-to-cloth basis. Tork is continuously improving in terms of emissions. Carbon footprint for exelCLEAN® has decreased by 28%.**

Tork exelCLEAN® helps reduce solvent use by up to 40%. On top of that, Tork offers new 99% Biobased Cleaning Cloths certified with USDA BioPreferred® programme.

*The Life Cycle Analysis (LCA) has been reviewed by an external expert panel, 2014

** Based on Life Cycle Analysis done by Essity and third party in April 2021. Emissions decrease vs 2011.



Save time for the work that adds value

- Improve workstation productivity
- Minimise downtime
- Reduce clutter



Tests confirm our promise

We asked an independent research company to define some real tough tasks to test the performance of Tork wipers versus rental shop towels. The results were significant: less time and less solvent were used with Tork – less energy, too. These tests confirm our promise: Tork cleaning cloths can save you money and speed up your tasks so you can be ready sooner for production.

Tork wins over rentals

Cleaning time in seconds



up to **32%**
less time

Solvent used (ml)

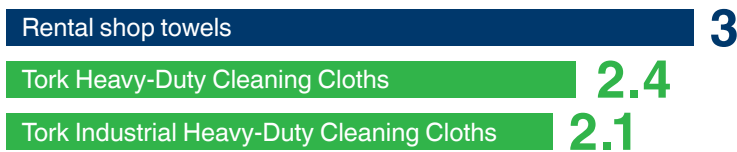


up to **40%**
less solvent*

The toughest tasks are easier with Tork

We wanted to test the limits of our wipers and measure the energy it took to master an even tougher task. A test using asphalt mixed with grease was prepared by the Swerea Research Institute. When this tough task was done, Tork cleaning cloths required up to 20% less energy to do the same job.** So not only do our cloths outperform rental shop towels, they even make tough jobs easier.

Energy



up to **20%**
less energy**

 easy  tough

***Test one:** Removing paint that had dried for four minutes from a metal surface 60 x 90 cm with the aid of a solvent, white spirit. The paint, an alkyd-based primer, was applied with a roller. Panel participant started off by using 10 ml solvent and was able to add more solvent into the cloth in steps of 5 ml per occasion. Rental shop towels were compared to Tork Heavy-Duty Cleaning Cloths. Panel test conducted by Swerea Research Institute, Sweden, 2014.

****Test two:** Removing 10 g of a mix of asphalt 2/3 and grease 1/3 that had dried for one hour, from a metal surface 60 x 90 cm with the aid of a degreaser, CRC brake degreaser. After the task, panel participants were asked to evaluate the energy/work needed on a 1–4 scale with perceived energy being: **1)** very easy, **2)** easy, **3)** tough, **4)** very tough. Rental shop towels were compared to Tork Heavy-Duty Cleaning Cloths and Tork Industrial Heavy-Duty Cleaning Cloths. Panel test conducted by Swerea Research Institute, Sweden, 2014.

Improve workplace functionality – for people and profits

Today's lean manufacturing principles are making workplaces safer and more efficient.

If you're working with the 5S concept – making work easier by creating a functional, visually organised workplace that inspires productivity – that is where Tork systems, cleaning cloths and dispensers can help you make a difference.

Having to walk to fetch wiping and cleaning products is a significant source of motion and inventory waste. 44% of machine operators are interrupted at least 20 times a shift. This is caused by them having to walk and fetch or dispose of wipers. 74% take more wipers than they need to avoid having to walk and fetch more if products are not placed conveniently.¹

If rental shop towels are your standard, now is the time to challenge that standard and develop better methods. We can help you do more to reduce costs, increase efficiency and improve safety with a clean, orderly, more efficient working environment.

Optimise efficiency with Tork Workflow

Take the opportunity to audit your maintenance and workstation efficiency, either virtually or in person, with one of our field experts through our complimentary service Tork Workflow™.

**Book a FREE Tork Workflow
consultation for your site!**

[Click here](#)

Receive a free savings calculation and Tork product recommendation, which includes a free no-commitment trial!



**44% of machine
operators are
interrupted at least**

20 times
per day

**by having to fetch or
dispose of wipers¹**



1. Tork machine operator research (July 2019)